



**KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)**

**REGULAR BOARD MEETING**

**WEDNESDAY, MARCH 16, 2022 3:30 PM – 5:00 PM  
HYATT REGENCY, DOWNTOWN LEXINGTON, KY**

**SUPT. SANFORD HOLBROOK, CHAIRMAN**

**BOARD BUSINESS REPORT**

**1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 14 OF 74 VOTING MEMBERS)**

**2. ACTIONS BY CONSENT**

**2.1. APPROVAL OF MINUTES**

Recommend approval of the [minutes](#) of the January 19, 2022, regular meeting.

**2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

- 2.2.1.** Recommend approval of the [financial reports for January 2022](#) and the Orders of the Treasurer for the period [January 1, 2022 through January 31, 2022](#).
- 2.2.2.** Recommend approval of the [financial reports for February 2022](#) and the Orders of the Treasurer for the period [February 1, 2022 through February 28, 2022](#).

**2.3. PERSONNEL ACTIONS**

- 2.3.1.** Employed Cody Mullins, Technology Cabling Helper, Classified Hourly Salary Schedule, Class 4, Step 0, 245 days, effective January 30, 2022.
- 2.3.2.** Increase Carla Kersey, Professional Development Coordinator, to Class 6 for 230 days, Director/Coordinator/Consultant Schedule, effective January 30, 2022.
- 2.3.3.** Accepted resignation of Serena Anderson, KDE Educational Recovery Leader, effective February 4, 2022.
- 2.3.4.** Increase Gerliz Flowers, Lexington Office Manager, to Class 8 for 240 days, Professional/Technical Hourly Schedule, effective February 13, 2022.
- 2.3.5.** Employed Wendy King, Grant Lead, transfer from Rockcastle MOA \$100,009.76, for 230 days, effective March 1, 2022.
- 2.3.6.** Accepted resignation of Rick Spears, Facilities/Vehicle Maintenance, effective March 31, 2022.
- 2.3.7.** Increase Kay Hedrick, Rowan County MOA, \$2000.00 to current salary for additional duties.
- 2.3.8.** Stipend pay of \$1,000.00 to Donnie Osborn and Leann Branham, Adult Education Instructors, for additional duties.

**2.4. BID CONTRACT RENEWALS**

- 2.4.1.** Recommend acknowledgement of the Executive Director's approval of a contract award renewal to PSST for one additional year (February 1, 2022 – January 31, 2023) for Contract 10100352-RFP-BUSINESS OFFICE SOFTWARE.2020.
- 2.4.2.** Recommend acknowledgement of the Executive Director's approval of a contract award renewal to the vendors listed below, for an additional year (January 1, 2022-December 31, 2022) for contract RFP-NUTRITION-DSS-2018
- Heartland Payment Systems, LLC dba Heartland School Solutions
  - Nutrislice, Inc.

**2.4.3.** Recommend acknowledgement of the Executive Director’s approval of a contract award renewal to American Bus and Accessories, Inc. for an additional year (January 1, 2022 – December 31, 2022) for contract PV-BUS-2018.

**2.5. BID SPECIFICATIONS**

**2.5.1.** Recommend acknowledgement of the Executive Director’s approval of the Jeep Grand Cherokee bid specifications – [JEEP-2022-03](#).

**2.6. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS**

**2.6.1.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.004 Catalog/Price List/Store Shelf bids opened and made effective on December 14, 2021 through December 31, 2022. We received 60 bids for CLS2022.004, of which were 35 awarded and 25 were rejected.

Vendor	Status	Vendor	Status
American Book Company	Awarded	Music Central, Inc.	Awarded
A-Z Office Resource	Awarded	Parent Teacher Store - Lexington	Awarded
Balfour	Awarded	Paxton/Patterson, LLC	Awarded
Cincinnati Color Company	Awarded	Peoples Trophies & Embroidery	Rejected, did not meet bid specifications
Coffman Home Decor	Rejected, did not meet bid specifications	PHP Locker Co.	Rejected, did not meet bid specifications
Conrad Music Service	Awarded	Plumbers Supply Company	Rejected, did not meet bid specifications
Crown Trophy	Awarded	Print Plus Designz	Rejected, did not meet bid specifications
DEMCO, Inc.	Awarded	Recreation InSites	Awarded
E.H. Harris Lumber Co., Inc.	Rejected, did not meet bid specifications	Redmont Signs	Awarded
Ed's Supply Company	Awarded	Restless Thinker, The	Rejected, did not meet bid specifications
Egelston Maynard Sports	Awarded	Runner Shop Sports	Awarded
Electric City, Inc.	Rejected, did not meet bid specifications	Schiller Architectural Hardware	Awarded
Farrell Calhoun Paint Co	Rejected, did not meet bid specifications	Sherwin-Williams	Awarded
Ferguson Enterprise - Georgetown	Awarded	SmartSense by Digi	Awarded
Fisher Auto Parts DBA KOI Auto Parts	Rejected, did not meet bid specifications	Specialized Plumbing Parts Supply, Inc.	Rejected, did not meet bid specifications
Floor Show, The	Rejected, did not meet bid specifications	Sports Den 1191	Rejected, did not meet bid specifications
Gale's Distributors	Rejected, did not meet bid specifications	Staples Business Advantage	Rejected, did not meet bid specifications
Georgetown Tire	Rejected, did not meet bid specifications	Successful Products	Awarded
Global Supply & Floor Equipment, LLC	Awarded	Techline Office Systems	Rejected, did not meet bid specifications
Insight Public Sector, Inc.	Awarded	Tierney Inc	Rejected, did not meet bid specifications
Kay-Twelve, LLC	Awarded	Toadvine Enterprises	Rejected, did not meet bid specifications
Keurig Dr Pepper	Awarded	Tools 4 Teaching	Awarded
KileSIGNS, LLC	Awarded	Two by 2000, Inc dba Area Advertising	Awarded
Legacy OPE	Awarded	Valumart	Awarded
Lightspeed Technologies, Inc.	Awarded	Victory Vinyl	Awarded
Louisville Awards	Awarded	Vital Signs & Graphics	Rejected, did not meet bid specifications
LRB Work Apparel	Rejected, did not meet bid specifications	Wert Music	Awarded
Micro Distributing	Awarded	Wholesale Electric Supply	Rejected, did not meet bid specifications
Miracle Recreation Equipment of KY & TN	Awarded	Wiseway Supply	Rejected, did not meet bid specifications
Monogram Me	Rejected, did not meet bid specifications	Wyatt's Supermarket	Rejected, did not meet bid specifications

**2.6.2.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.005 Catalog/Price List/Store Shelf bids opened and made effective on December 28, 2021 through December 31, 2022. We received 65 bids for CLS2022.005, of which were 48 awarded and 17 were rejected.

Vendor	Status	Vendor	Status
Accurate Label designs, Inc.	Awarded	General Heating & Air Conditioning, Inc.	Rejected, did not meet bid specifications
Adorama Inc.	Awarded	Georgetown Flowers and Gifts	Rejected, did not meet bid specifications
Advanced Visionary Printing	Awarded	GoFish Promotions, LLC	Awarded
All Pro Supply	Awarded	Good Shepherd's Printing	Awarded
AlliedCleans11600	Awarded	GovConnection Inc	Awarded
American Eagle Co., Inc. dba Teachers Discovery	Awarded	Harcourt Outlines, Inc.	Awarded
Andriots Paint, Flooring, and Blinds	Rejected, did not meet bid specifications	Idlebrook Promotional Products	Awarded
Awards Center	Rejected, did not meet bid specifications	Inter-State Studio & Publishing Co.	Awarded
Baron Championship Rings Ltd.	Rejected, did not meet bid specifications	J W Associates School Equipment Specialists, Inc.	Awarded
Barren County Business Supply Inc	Awarded	Junior Library Guild	Awarded
Better Healthy Learning	Awarded	Lattas School Furnishings & Playgrounds	Awarded
Bleachers and Seats	Rejected, did not meet bid specifications	Litho Services Inc. dba Print Media	Awarded
Bound to Stay Bound Books, Inc.	Awarded	Mathews Team Sports	Awarded
Bowling Green Winlectric Co., Inc.	Awarded	Old Town Violins	Awarded
Buddy Roger's Music	Rejected, did not meet bid specifications	P&P Telecommunications Inc	Rejected, did not meet bid specifications
Byles Auto Parts	Rejected, did not meet bid specifications	Parts Town, LLC	Awarded
Cadiz Hardware	Rejected, did not meet bid specifications	Pyramid Prints	Awarded
Camcor, Inc.	Awarded	Quality Sealing and Striping	Awarded
Central Imaging	Rejected, did not meet bid specifications	Rainbow Book Company	Awarded
Central Restaurant Products	Rejected, did not meet bid specifications	Replica Screenprinting	Rejected, did not meet bid specifications
Chick-fil-A Georgetown, KY FSU	Awarded	Reynolds Sealing and Striping, LLC	Awarded
Children's Plus Inc.	Awarded	Riddell All American	Awarded
Collier Roofing Co., Inc.	Awarded	Riverside Technologies, Inc.	Awarded
Community Playthings, div of Community Products, LLC	Awarded	SchoolLinks	Awarded
Cooper Wholesale INC	Awarded	Signs of Appalachia, LLC	Awarded
Cottingham Ace Hardware	Awarded	Skeeter Kell Sporting Goods	Awarded
Discount School Supply	Awarded	Southwestern Stringed Instruments, Inc.	Rejected, did not meet bid specifications
Duplicator Sales & Service	Awarded	Stigler Supply Company	Awarded
E.I. Sports and Apparel	Awarded	Tammy's T-Shirts, LLC	Rejected, did not meet bid specifications
Facilities Management Service	Rejected, did not meet bid specifications	Troxell Communications	Awarded
Four Winds	Awarded	Unity School Bus Parts	Awarded
Gandy Ink Spirit Wear	Awarded	Vital Signs & Graphics	Rejected, did not meet bid specifications
		Xtreme Style Signs & Screen Printing, LLC	Awarded

**2.6.3.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.006 Catalog/Price List/Store Shelf bids opened and made effective on January 11, 2022 through December 31, 2022. We received 24 bids for CLS2022.006, of which were 14 awarded and 10 were rejected.

Vendor	Status
Allan's of Central KY, Inc.	Rejected, did not meet bid specifications.
Ashland Office Supply	Awarded
Awards Center	Awarded
Comfort & Process Solutions	Awarded
Commonwealth Technology & Solutions of KY	Rejected, did not meet bid specifications.
Complete Printer Source	Rejected, did not meet bid specifications.
Davis Printing, Inc.	Awarded
Flooring Systems	Awarded
Gem Chemical Company, Inc	Awarded
H & W sports Shop	Awarded
Intertech Mechanical	Awarded
JEKS LLC	Rejected, did not meet bid specifications.
KarSare Water Systems	Awarded
Kentucky Vintage Tees	Awarded
Laser Copy Technologies	Rejected, did not meet bid specifications.
Liberty Gifts & More	Rejected, did not meet bid specifications.
Newtech Systems	Rejected, did not meet bid specifications.
PlayPros of Indiana and Kentucky	Awarded
Slone Janitorial Supply Inc. DBA King Supply Co.	Awarded
Sports Connection	Rejected, did not meet bid specifications.
Thermal Equipment Sales, Inc.	Awarded
Virtual Technologies	Rejected, did not meet bid specifications.
Wiseway Supply	Awarded
Wright Implement	Rejected, did not meet bid specifications.

**2.6.4.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.007 Catalog/Price List/Store Shelf bids opened and made effective on January 25, 2022 through December 31, 2022. We received 24 bids for CLS2022.007, of which were 18 awarded and 6 were rejected.

<b>Vendor</b>	<b>Status</b>
Coffman Home Decor, LLC	Awarded
E.H. Harris Lumber Co., Inc.	Awarded
Electric City, Inc.	Awarded
Floor Show, The	Rejected, did not meet bid specifications.
Garys Sports Inc dba Sports Den	Rejected, did not meet bid specifications.
Georgetown Tire, LLC	Rejected, did not meet bid specifications.
Hp Products Corporation, dba Ferguson Facilities Supply	Awarded
Monogram Me	Awarded
MSC Industrial Supply	Awarded
Peoples Trophies & Embroidery	Awarded
Plumbers Supply Co.	Awarded
Print Plus Designz	Awarded
Restless Thinker, The	Rejected, did not meet bid specifications.
S & S Firestone, Inc.	Awarded
Shirt Factory, The	Rejected, did not meet bid specifications.
Specialized Plumbing Parts Supply, Inc.	Awarded
Staples Contract & Commercial, LLC	Awarded
Techline Office Systems	Rejected, did not meet bid specifications.
Tierney Brothers, LLC	Awarded
Unisign Corporation, Inc.	Awarded
Vital Signs & Graphics	Awarded
Wholesale Electric Supply	Awarded
Wiseway Supply	Awarded
Wright Implement	Awarded

**2.6.5.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.008 Catalog/Price List/Store Shelf bids opened and made effective on February 8, 2022 through December 31, 2022. We received 38 bids for CLS2022.008, of which were 24 awarded and 14 were rejected.

<b>Vendor</b>	<b>Status</b>	<b>Vendor</b>	<b>Status</b>
Adcolor Inc.	Awarded	House of Soccer	Awarded
Albon Meade & Sons Construction	Rejected, did not meet bid specifications	Jarvis Food Equipment	Awarded
Architectural Sales	Awarded	Learning Labs. Inc.	Rejected, did not meet bid specifications
B&H Photo Video	Awarded	Marketing Specialties, Inc.	Awarded
Bluegrass Signs of Bowling Green LLC	Awarded	Marlin Mfg. Co,	Rejected, did not meet bid specifications
Bytes Auto Parts-NAPA	Rejected, did not meet bid specifications	Metals-N-More	Awarded
Central Imaging	Awarded	P&P Telecommunications Inc	Awarded
Central Restaurant Products	Awarded	Plethora Powersports, Outdoor and Marine	Rejected, did not meet bid specifications
Classic Printing - Alexandria, KY	Awarded	Really Good Stuff, LLC.	Rejected, did not meet bid specifications
Colonial Food Service Equipment	Awarded	Replica Screenprinting	Awarded
Custom Print and Designs, LLC	Awarded	Restless Thinker, The	Awarded
Danville Office Equipment	Rejected, did not meet bid specifications	Rexing Consulting, LLC	Awarded
Dayve Did It, LLC	Awarded	Schoolhouse Technology	Awarded
DesignCo, LLC	Awarded	Southwest Stringes	Awarded
Ekon-O-Pac	Rejected, did not meet bid specifications	Sports Den 1191	Rejected, did not meet bid specifications
Fantastics	Awarded	Stanton's Sheet Music	Rejected, did not meet bid specifications
Fisher Auto Parts DBA KOI Auto Parts	Rejected, did not meet bid specifications	Tammy's T-Shirts, LLC	Awarded
Floor Show, The	Rejected, did not meet bid specifications	Thermal Service	Awarded
Hord Landscaping and Lawn Care, Inc	Rejected, did not meet bid specifications	U-Knighted Threads	Rejected, did not meet bid specifications

## 2.7. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2021-2022 unless otherwise noted):

### GENERAL FUND

- 2.7.1. [Commonwealth of Kentucky - School Climate Transformation Evaluation - \\$70,200.00](#)
- 2.7.2. [Commonwealth of Kentucky – Edu Recovery Leader – Serena Anderson - \\$86,437.00](#)
- 2.7.3. [Powell Photography – \\$600.00](#)
- 2.7.4. [Leslie Hendricks – CEO Program Services](#)
- 2.7.5. [Geneva Hoffman – CEO Program Services](#)
- 2.7.6. [Tracy Kleinert – CEO Program Services](#)
- 2.7.7. [ABR Construction, Inc. – Contract 10100323-PV-MBPMR-2018R3](#)
- 2.7.8. [American Bus and Accessories, Inc. – Contract 10100325-OV-BUS-2018R2](#)
- 2.7.9. [A Plus Signs and Screen Printing – Contract 10100266-PV-MASKS-2020](#)
- 2.7.10. [The Bri-Den Co., Inc. – Contract 10100331-PV-MBPMR-2018R3](#)
- 2.7.11. [Heartland Payment Systems, LLC dba Heartland School Nutrition – Contract 10100363-RFP-NUTRITION-DSS-2018R3](#)
- 2.7.12. [The Imbus Roofing Co., Inc. – Contract 10100596-PV-MBPMR-2018R3](#)
- 2.7.13. [Preferred Construction Services, Inc. – Contract 10100351-PV-ROOFING SYSTEMS-2020-AMENDED](#)
- 2.7.14. [Swift Roofing, Inc. – Contract 10100323-PV-Roofing Systems-2020-Amended](#)
- 2.7.15. [Swift Roofing, Inc. – Contract 10100356-PV-MBPMR-2018R3](#)
- 2.7.16. [Swift Roofing of E-Town, Inc. – Contract 10100523-PV-MBPMR-2018R2](#)
- 2.7.17. [Swift Roofing of E-Town, Inc. – Contract 10100523-PV-MBPMR-2018R3](#)
- 2.7.18. [Toadvine Enterprises – Contract 10100357-PV-TS-2015R6-AMENDED](#)
- 2.7.19. [Tri-State Roofing & Sheet Metal Company – Contract 10100597-PV-MBPMR-2018R3](#)
- 2.7.20. [Dr. Kristen Cook – STE\(A\)M Cadre - \\$500.00](#)

### PROJECT CHARGE/ASPIRE/RENAISSANCE

- 2.7.21. [Steve Carroll – Grants Associate - \\$37,500.00](#)
- 2.7.22. [Alice Christ – Renaissance Cadre Sessions - \\$150.00](#)
- 2.7.23. [Nathan Coleman – CHARGE Grant time and research - \\$1,900.00](#)
- 2.7.24. [Mathew Courtney – Renaissance Cadre Sessions - \\$950.00](#)
- 2.7.25. [Eric Gibbons – Renaissance Cadre Sessions - \\$800.00](#)
- 2.7.26. [Matthew Johnson – Renaissance Cadre Sessions - \\$300.00](#)
- 2.7.27. [Tanya McGregor – Renaissance Thinking with Pen in Hand - \\$1,500.00](#)
- 2.7.28. [Dr. Cynthia Resor – Renaissance Cadre Sessions - \\$600.00](#)
- 2.7.29. [Jamie Saylor – Grants Associate - \\$37,500.00](#)

## 3. DISCUSSION ITEMS

### 3.1. UPDATE ON VISIT WITH ROCKY ADKINS, SENIOR ADVISOR TO THE GOVERNOR

### 3.2. HONORARY KEDC MEMBERSHIPS

For many years, KEDC has had lasting partnerships with two distinct organizations who always go above and beyond to provide services to KEDC and its member school districts. We would like to take this time to recognize these organizations by giving them Honorary KEDC Membership.

### 3.3. EXECUTIVE DIRECTOR EVALUATION

An evaluation form for the KEDC Executive Director is provided in your Board packet. Please complete this form and give or email to Chairman Sanford Holbrook at the address on the form as soon as possible.